

NATIONAL MEDICARE ADVANTAGE

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BETTER MEDICARE

ALLIANCE





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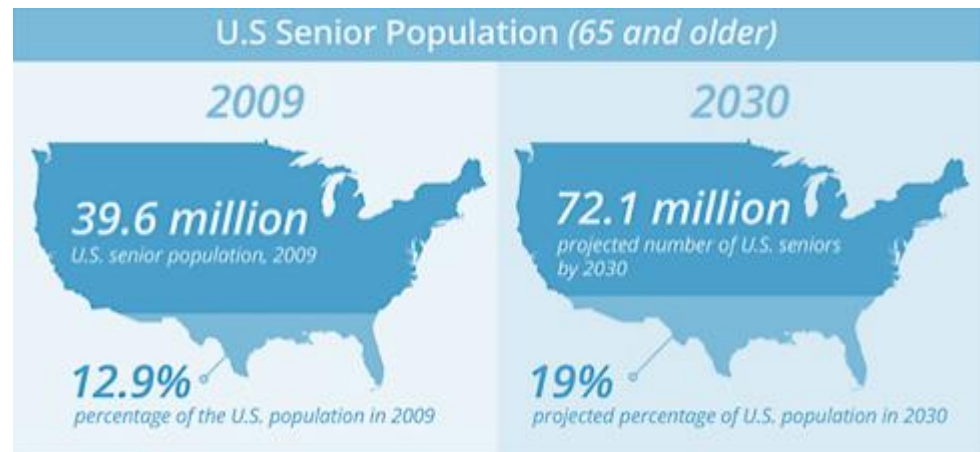
Better Medicare Alliance is the leading coalition advocating for Medicare Advantage. We are a community of over 100 ally organizations and 400,000 beneficiaries representing a wide range of stakeholders, including plans, providers, advocates and beneficiaries. Together we work to protect Medicare Advantage and create a healthy future.



There are 10,000 new seniors every day in this country. From 38.8 million in 2010, the number of Americans aged 65 or older will grow to 88 million in 2050.

Aging Population

- Those over 65 years will be 20% of our nation's population, up from 12% today.
- Americans aged 85 and older will grow from 5.2 million in 2010 to 19 million in 2050.
- Number of workers per beneficiary paying into the system is declining. The number of workers per Medicare beneficiary is now 3:1 and is projected to fall to 2:3 by 2030.
- 85% of seniors have at least one chronic condition, over half have multiple chronic conditions, and 14% have 6 or more



CMS Expands Supplemental Benefit Definition

CMS re-interpreted the “primarily health-related” supplemental benefit standard to include items and services that:

- (1) are used to diagnose and compensate for physical impairments;**
- (2) address the impact of injuries or health conditions; or**
- (3) reduce avoidable health care utilization.**



19% FEWER
DAYS IN THE HOSPITAL

Medicare Advantage is Transforming Medicare

- ✓ Highly accountable and carefully regulated
- ✓ Risk based, payment structure based on being at or below Fee-for-Service Medicare per capita costs
- ✓ Mandated quality reports and rewards for high quality
- ✓ Consumer protections for out of pocket costs
- ✓ Opportunity for costs savings to be reinvested in innovations or enhanced benefits for enrollees.

14% FEWER
HOSPITAL ADMISSIONS



Medicare Advantage Achieves Better Outcomes Than Traditional Medicare



MA BENEFICIARIES HAD
23% FEWER

INPATIENT HOSPITAL STAYS THAN FFS
MEDICARE BENEFICIARIES



MA BENEFICIARIES HAD
33% FEWER

EMERGENCY ROOM VISITS THAN FFS
MEDICARE BENEFICIARIES



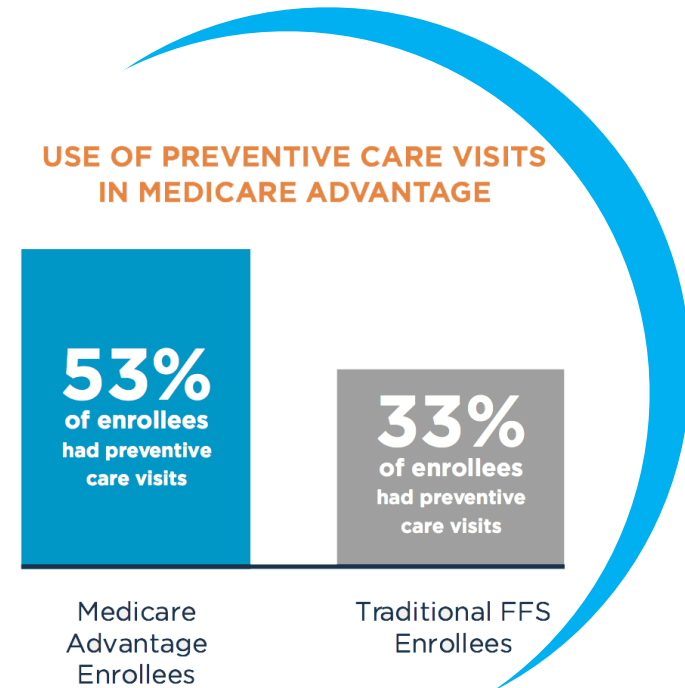
MA BENEFICIARIES HAD
29% LOWER

RATE OF POTENTIALLY AVOIDABLE
HOSPITALIZATIONS

- Medicare Advantage has a higher proportion of patients with clinical and social risk factors
- Despite a higher proportion of clinical and social risk factors, Medicare Advantage beneficiaries with chronic conditions experience lower utilization of high-cost services, comparable average costs, and better outcomes.

Medicare Advantage Success

- MA beneficiaries are 20% more likely to have an annual preventive care visit compared to Traditional Medicare.
- Emergency room visits are 20% to 25% lower among Medicare Advantage enrollees and inpatient medical days are 25% to 35% lower.
- Outpatient surgery and procedure use are also lower.
- Quality incentives moved the percent of beneficiaries in high quality plans from 20% to almost 70% in just 6 years.



Medicare Advantage is advancing modern Medicare by improving quality through value-driven care.

Building on the success of Medicare Advantage can mean, not only better care for seniors, but care that is more affordable, better quality, improved outcomes for other Americans.

**For more information:
visit bettermedicarealliance.org**